## KANSAS DEPARTMENT OF REVENUE FY 2022 – FY 2024 BUDGET ANALYSIS

				FIGURE 1							
BUDGET OVERVIEW, FY 2022 – FY 2024											
		Actual		Agency	Governor		Agency		Governor		
		FY 2022		FY 2023		FY 2023	_	FY 2024	_	FY 2024	
Operating Expenditure	s:										
State General Fund Federal Funds	\$	14,774,330 110,165	\$	15,412,798 80,000		15,412,798 80,000		80,000		80,000	
All Other Funds Subtotal	\$	<u>95,114,712</u> 109,999,207	\$	98,552,006 114,044,804	\$	98,552,006 114,044,804	\$	<u>122,782,197</u> 138,880,432		<u>110,157,197</u> <i>126,255,432</i>	
Capital Improvements:											
State General Fund	\$	-	\$	-	\$	-	\$	-	\$	-	
Federal Funds		-		-		-		-		-	
All Other Funds	_	-	_	-	_	-	_	-	_	-	
Subtotal	\$	-	\$	-	\$	-	\$	-	\$	-	
TOTAL	\$	109,999,207	\$	114,044,804	\$	114,044,804	\$	138,880,432	\$	126,255,432	
Percentage Change:		<i></i>									
State General Fund All Funds		<mark>(3.1) %</mark> 0.8 %		4.3 % 3.7 %		4.3 % 3.7 %		3.9 % 21.8 %		3.9 % 10.7 %	
FTE Positions		1,049.2		1,057.2		1,057.2		1,057.2		1,057.2	

For purposes of this analysis, full-time equivalent (FTE) positions include non-FTE permanent unclassified positions but continue to exclude temporary employees. FTE positions reflect permanent state positions equating to a 40-hour work week.

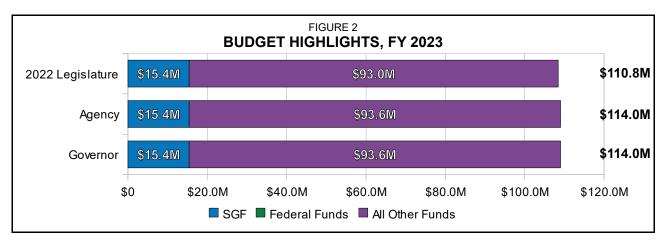
The Kansas Department of Revenue collects taxes and fees, administers Kansas tax laws, issues a variety of licenses, and provides assistance to Kansas citizens and units of government. The agency is divided into six major divisions, which reflect the four statutory programs the agency is charged with administering and the support functions that serve the regular programs. The present organizational structure includes the following units:

- Administrative Services provides management and support services to the other programs.
- Aid to Local Units of Government provides for the distribution of certain state-collected taxes and fees to local units of government as aid.
- Alcoholic Beverage Control (ABC) regulates the sale and distribution of alcoholic beverages and enforces bingo and tobacco regulations.
- Motor Vehicles issues titles, registers vehicles, and licenses drivers.
- Property Valuation appraises state property and exercises supervision over local appraisers.
- Tax Administration manages and enforces the major state taxes and conducts a program of audits to identify and substantiate under-reporting of Kansas taxes.

#### EXECUTIVE SUMMARY

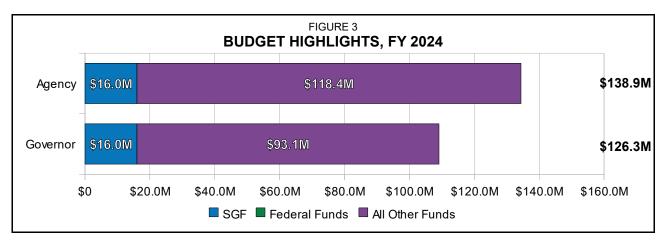
The 2022 Legislature approved a budget of \$110.8 million, including \$15.4 million from the State General Fund (SGF), for the Kansas Department of Revenue for FY 2023. An adjustment

has been made subsequently to that amount, which changes the current year approved amount without any legislative action required. The agency reappropriated \$25,738 SGF from FY 2022 into FY 2023.



The **agency** requests a revised estimate of \$114.0 million, including \$15.4 million SGF, in expenditures and 1,057.2 FTE positions in FY 2023. The revised estimate is an all funds increase of \$3.2 million, or 2.9 percent, above the FY 2023 approved amount. The increase is primarily attributable to an increase in state aid to local governments (\$2.6 million), including an increase in the transfer from the Special County Mineral Production Tax Fund (\$2.2 million).

The **Governor** concurs with the agency's FY 2023 revised estimate.



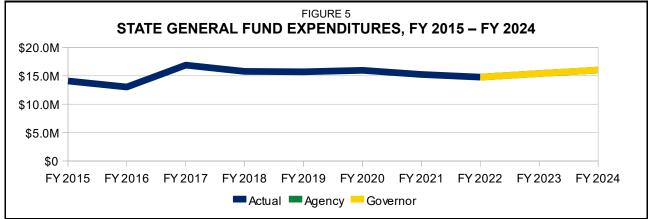
The **agency** requests \$138.9 million, including \$16.0 million SGF, in expenditures and 1,057.2 FTE positions for FY 2024. This is an all funds increase of \$24.8 million, or 21.8 percent, including an SGF increase of \$605,437, or 3.9 percent, above the agency's FY 2023 revised estimate. The increase is attributable to an enhancement request for complete replacement of the standard license plate design (\$25.3 million).

The **Governor** recommends FY 2024 expenditures of \$126.3 million, including \$16.0 million SGF. This is an all funds decrease of \$12.7 million, or 9.1 percent, below the agency's FY 2024 request. This decrease is primarily attributable to not recommending the agency's enhancement request in full.

## **EXPENDITURES AND FINANCING**

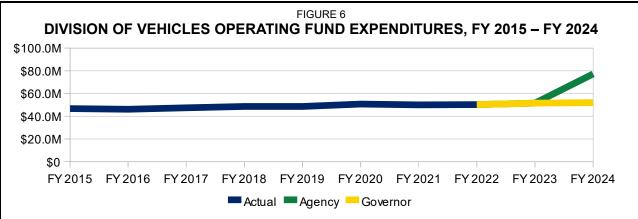
	FIGURE 4 BUDGET SUMMARY BY CATEGORY OF EXPENDITURE, FY 2022 – FY 2024										
BUDGET S	UN	Actual	<b>A</b>	Agency	E)	Governor	=, I	Agency	ΥZ	Governor	
		FY 2022		FY 2023		FY 2023		FY 2024		FY 2024	
Category of Expendit	ure	):									
Salaries and Wages	\$	64,519,266	\$	70,715,768	\$	70,715,768	\$	71,357,646	\$	71,357,646	
Contractual Services		34,523,628		32,232,218		32,232,218		43,557,018		37,857,018	
Commodities		5,005,634		3,984,554		3,984,554		17,834,554		10,909,554	
Capital Outlay		1,422,454		1,006,554		1,006,554		524,504		524,504	
Debt Service Interest		-		-		-		-			
Subtotal	\$	105,470,982	\$	107,939,094	\$	107,939,094	\$	133,273,722	\$	120,648,722	
Aid to Local Units		4,394,844		6,105,710		6,105,710		5,606,710		5,606,710	
Other Assistance		133,381		-		-		-		-	
Subtotal–Operating	\$	109,999,207	\$	114,044,804	\$	114,044,804	\$	138,880,432	\$	126,255,432	
Capital Improvements		-		-		-		-		-	
Debt Service Principal		-		-		-		-		-	
TOTAL	\$	109,999,207	\$	114,044,804	\$	114,044,804	\$	138,880,432	\$	126,255,432	
Financing:											
State General Fund	\$	14,774,330	\$	15,412,798	\$	15,412,798	\$	16,018,235	\$	16,018,235	
Federal Funds		110,165		80,000		80,000		80,000		80,000	
All Other Funds		95,114,712		98,552,006		98,552,006		122,782,197		110,157,197	
TOTAL	\$	109,999,207	\$	114,044,804	\$	114,044,804	\$	138,880,432	\$	126,255,432	
FTE Positions		1,049.2		1,057.2		1,057.2		1,057.2		1,057.2	

#### STATE GENERAL FUND



For the Kansas Department of Revenue, SGF expenditures have averaged \$15.2 million per fiscal year from FY 2015 through FY 2022.

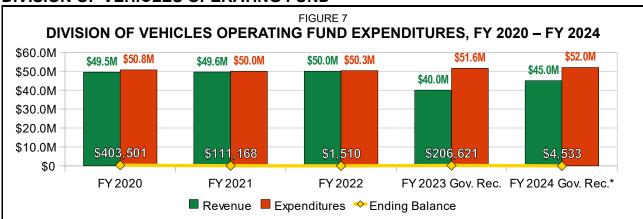
#### **DIVISION OF VEHICLES OPERATING FUND**



The Division of Vehicles Operating Fund's largest single source of revenue is from the State Highway Fund, which is made in quarterly transfers pursuant to the annual appropriation acts. Revenue is provided through charges assessed for copies, fines, penalties, and forfeitures.

On average, \$48.6 million has been expended annually from the Division of Vehicles Operating Fund from FY 2015 through FY 2022. The increase in FY 2024 is primarily attributable to the agency's enhancement request for license plate replacement costs. The Governor's recommendation includes a decrease in this fund, which is attributable to not approving the agency's enhancement request in full.

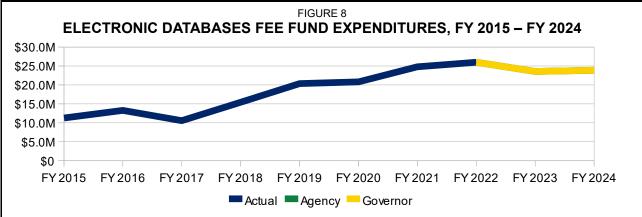
The Governor does not recommend the agency's enhancement request for \$25.3 million for a complete replacement of the standard Ad Astra license plate for FY 2024. The Governor recommends transferring \$12.6 million from the State Highway Fund to the agency for replacing all embossed licensed plates (not digitally produced). Additionally, the Governor recommends that American Rescue Plan Act (ARPA) funds be used, if available.



#### **DIVISION OF VEHICLES OPERATING FUND**

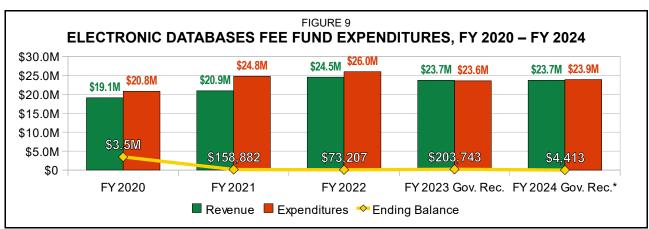
For FY 2024, the lowest month ending balance for the Division of Vehicles Operating Fund will occur in September, with a balance of \$0.

#### ELECTRONIC DATABASES FEE FUND



KSA 74-2022(a) authorizes the Secretary of Revenue to fix, charge, and collect fees to provide access to or furnish copies of data constituting public records in the vehicle information processing system, the Kansas Computer Assisted Mass Appraisal (CAMA) System, and other electronic database systems used by the agency. Fees are fixed in order to recover all or part of the costs incurred to operate, maintain, and improve such database systems. Fees may also be used to fund general operating and administrative costs for the agency. The driver's license history record fees were increased in late FY 2018 to be more comparable with other states' fees for identical services.

Expenditures from the Electronic Databases Fee Fund have increased from \$11.3 million in FY 2015 to \$26.0 million in FY 2022. The increase in expenditures is primarily attributable to increased costs for electronic database management and other information technology expenses.Electronic Databases Fee Fund



\* For FY 2024, the lowest month ending balance for the Electronic Databases Fee Fund will occur in July, with a balance of \$0.

## **FY 2023 ANALYSIS**

		FIGURE 10				
SUMMARY O	F Bl	JDGET REQ	UE	ST, FY 2023		
		SOF	She	ecial Revenue		гтг
		SGF		Funds	 All Funds	FTE
Legislative Approved:						
Amount Approved by 2022 Legislature	\$	15,387,060	\$	95,422,662	\$ 110,809,722	1,049.2
1. SGF Reappropriation		25,738		-	 25,738	
Subtotal–Legislative Approved	\$	15,412,798	\$	95,422,662	\$ 110,835,460	1,049.2
A man Davis of Estimates						
Agency Revised Estimate:				0 044 500	0 044 500	
2. Special County Mineral Production Tax		-		2,614,500	2,614,500	
Fund						
3. Salaries and Wages Fringe Benefits		-		867,457	867,457	8.0
4. Tax Administration Software		-		482,085	482,085	
5. Vehicle License Tag Resale		0-		(400,000)	(400,000)	
6. Postage		-		(523,450)	(523,450)	
7. All Other Adjustments		-		168,752	 168,752	
Subtotal–Agency Revised Estimate	\$	15,412,798	\$	98,632,006	\$ 114,044,804	1,057.2
Governor's Recommendation:						
8. No Changes	\$	-	\$	-	\$ -	
TOTAL	\$	15,412,798	\$	98,632,006	\$ 114,044,804	1,057.2

#### LEGISLATIVE APPROVED

Subsequent to the 2022 Session, an adjustment was made to the \$15,387,060 SGF appropriated to the Kansas Department of Revenue for FY 2023. This adjustment changes the current year approved amount without any legislative action required.

1. **SGF REAPPROPRIATON.** The agency reappropriated \$25,738 SGF from FY 2022 into FY 2023.

#### AGENCY ESTIMATE

The **agency** submits a revised estimate of \$114.0 million, including \$15.4 million SGF, in FY 2023. The revised estimate is an all funds increase of \$3.2 million, or 2.9 percent, above the FY 2023 approved budget.

The **agency** estimate includes the following adjustments:

- 2. **SPECIAL COUNTY MINERAL PRODUCTION TAX FUND.** The agency requests the addition of \$2.6 million, all from the Special County Mineral Production Tax Fund, to adjust the transfer amount for the consensus revenue estimates. The moneys are expended as aid to local governments.
- 3. **SALARIES AND WAGES FRINGE BENEFITS.** The agency requests the addition of \$867,457 all from special revenue funds, for salaries and wages expenditures, including fringe benefits. This includes additional funding for unclassified employees, as well as temporary employees, 8.0 new FTE positions within the Division of Taxation, and employer contributions for group health insurance.
- 4. **DIVISION OF TAXATION SOFTWARE.** The agency requests the addition of \$482,085, all from special revenue funds, due to one-time expenditures for software in FY 2023.

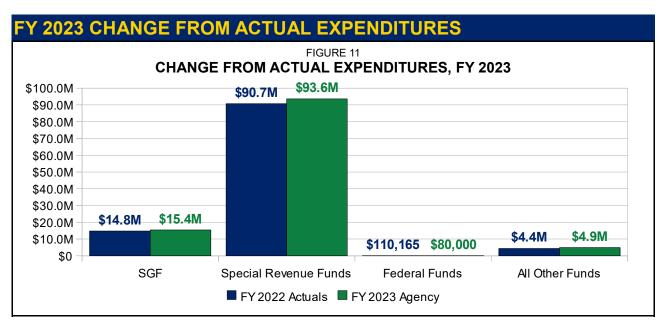
Outdated software is being replaced with software that will assist with ensuring returns are processed correctly when tax laws change.

- 5. **VEHICLE LICENSE TAG RESALE.** The agency deletes \$400,000, all from special revenue funds, in license plate production expenditures. This decrease is in anticipation of the requested enhancement to produce the Ad Astra license plate for FY 2024.
- 6. **POSTAGE.** The agency deletes \$523,450, all from special revenue funds, in postage expenditures. This decrease is in anticipation of the requested enhancement to produce the Ad Astra license plate for FY 2024.
- 7. **ALL OTHER ADJUSTMENTS.** The agency requests the addition of \$168,752, all from special revenue funds, for other adjustments in FY 2023.

#### **GOVERNOR'S RECOMMENDATION**

The Governor concurs with the agency's FY 2023 revised estimate.

8. **NO CHANGES.** The Governor does not recommend any changes to the agency's FY 2023 revised estimate.



The Kansas Department of Revenue estimates revised expenditures of \$114.0 million, including \$15.4 million SGF, in FY 2023. This is an all funds increase of \$4.0 million, or 3.7 percent, including an SGF increase of \$639,468, or 4.1 percent, above FY 2022 actual expenditures. The increase is largely due to increased salaries and wages and employer contributions for fringe benefits (\$6.2 million), as well as \$1.2 million for taxpayer notification costs. The amount is partially offset by decreases in computer programming expenditures (\$390,396), information system consulting (\$407,073), postage (\$408,689), and computer software maintenance (\$592,209).

The SGF increase is primarily attributable to increased salaries and wages and employer contributions for fringe benefits for employees within the Tax Administration program.

## FY 2024 ANALYSIS

SUMMARY C			ST EV 2024		
JUNIMARIO			.51,112024		
		Sp	ecial Revenue		
	 SGF		Funds	 All Funds	FTE
Agency Revised Estimate, FY 2023	\$ 15,412,798	\$	98,632,006	\$ 114,044,804	1,057.2
Agency Request:					
1. Enhancement—License Plate Replacement Costs	\$ -	\$	25,250,000	\$ 25,250,000	
2. Special County Mineral Production Tax Fund	-		(499,000)	(499,000)	
3. Salaries and Wages Fringe Benefits	605,437		36,441	641,878	
4. Division of Taxation Software			(425,085)	(425,085)	
5. All Other Adjustments	-		(132,165)	(132,165)	
Subtotal–Agency Estimate	\$ 16,018,235	\$	122,862,197	\$ 138,880,432	1,057.2
Governor's Recommendation:					
6. Enhancement—License Plate Replacement Costs	\$ -	\$	(12,625,000)	\$ (12,625,000)	
TOTAL	\$ 16,018,235	\$	110,237,197	\$ 126,255,432	1,057.2

#### AGENCY REQUEST

The **agency** requests \$138.9 million, including \$16.0 million SGF, for FY 2024. The request is an all funds increase of \$24.8 million, or 21.8 percent, including an SGF increase of \$605,437, or 3.9 percent, above the FY 2023 revised estimate.

The **agency** request includes the following adjustments:

- 1. **ENHANCEMENT—LICENSE PLATE REPLACEMENT COSTS.** The agency requests \$25.3 million, all from special revenue funds, for a complete replacement of the standard Ad Astra license plate for FY 2024. The total amount requested includes \$13.9 million for production costs and \$11.4 million for mailing costs.
- 2. **SPECIAL COUNTY MINERAL PRODUCTION TAX FUND.** The agency deletes \$499,000, all from the Special County Mineral Production Tax Fund, to adjust the transfer amount for the consensus revenue estimates.
- 3. **SALARIES AND WAGES FRINGE BENEFITS.** The agency requests the addition of \$641,878, including \$605,437 SGF, for salaries and wages expenditures. The addition is primarily for employer contributions for group health insurance.
- 4. **DIVISION OF TAXATION SOFTWARE.** The agency deletes \$425,085, all from special revenue funds, due to one-time expenditures for the new software that will assist in accurate returns in FY 2023. The remaining \$57,000 is expected to be included in the agency's request for ongoing maintenance.
- 5. **ALL OTHER ADJUSTMENTS.** The agency deletes \$132,165, all from special revenue funds, for FY 2024.

#### **GOVERNOR'S RECOMMENDATION**

The **Governor** recommends FY 2024 expenditures of \$126.3 million, including \$16.0 million SGF. This is an all funds decrease of \$12.7 million, or 9.1 percent, below the agency's FY 2024 request.

6. ENHANCEMENT—LICENSE PLATE REPLACEMENT COSTS. The Governor does not recommend the agency's enhancement request for \$25.3 million for a complete replacement of the standard Ad Astra license plate for FY 2024. The Governor recommends transferring \$12.6 million from the State Highway Fund to the agency for replacing all embossed licensed plates (not digitally produced). Additionally, the Governor recommends that federal American Rescue Plan Act (ARPA) funds be used, if available.

#### **ENHANCEMENT REQUEST** REPLACEMENT OF STANDARD LICENSE PLATE

The agency requests an enhancement of \$25.3 million for a complete replacement of the standard Ad Astra license plate for FY 2024. This amount includes \$13.9 million for production costs and \$11.4 million for mailing costs.

The current Ad Astra plate design was issued in 2008. Pursuant to KSA 8-132, a new plate was to be issued in 2013, unless extended by the Director of Vehicles. The Director of Vehicles has extended the plate annually since 2013. In 2018, the Division switched to digital license plate production. This new method creates license plates on demand and replaced the mass production of embossed plates. Digitally produced plates are mailed to the owner's home, usually within 10-14 days of vehicle registration.

A replacement of the standard plate is being requested due to the diminishing readability of the Ad Astra plates. The reflectively of sheeting decreases by 50.0 percent after five years, making the plates difficult to read, especially at night. The agency indicates such readability challenges are a safety concern for law enforcement.

STANDARD LICENSE PLATE REPLACEMENT										
Item		Agency Request	Governe	or Recommendation						
Ad Astra License Plate Replacement	\$	25,250,000	\$	12,625,000						
TOTAL	\$	25,250,000	\$	12,625,000						

The Governor does not recommend complete adoption of this request. The Governor recommends transferring \$12.6 million from the State Highway Fund to the agency for replacing all embossed licensed plates (not digitally produced). Additionally, the Governor recommends that federal American Rescue Plan Act (ARPA) funds be used, if available.

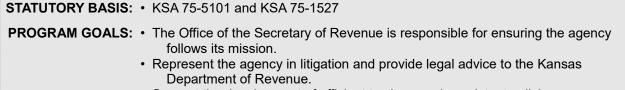
# PROGRAM AND PERFORMANCE MEASURES OVERVIEW

EVDENDI	FIGURE 13 EXPENDITURES AND FTE POSITIONS BY PROGRAM, FY 2022 – FY 2024										
	Actual	E	Agency	DI	Governor	, г	Agency	20	Governor		
Programs	FY 2022		FY 2023		FY 2023		FY 2024		FY 2024		
Expenditures:		_									
Administration	\$ 36,632,017	\$	36,755,660	\$	36,755,660	\$	36,901,537	\$	36,901,537		
Aid to Local Units	4,394,844		6,105,710		6,105,710		5,606,710		5,606,710		
Alcoholic Beverage Control	3,059,453		3,415,876		3,415,876		3,432,663		3,432,663		
Motor Vehicles	34,905,314		34,715,820		34,715,820		60,187,274		47,562,274		
Property Valuation	4,229,413		4,708,847		4,708,847		4,730,568		4,730,568		
Tax Administration	26,778,166		28,342,891		28,342,891		28,021,680		28,021,680		
TOTAL	\$ 109,999,207	\$	114,044,804	\$	114,044,804	\$	138,880,432	\$	126,255,432		
FTE Positions:											
Administration	273.3		273.2		273.2		273.2		273.2		
Aid to Locals											
Alcoholic Beverage Control	38.8		36.8		36.8		36.8		36.8		
Motor Vehicles	352.2		352.6		352.6		352.6		352.6		
Property Valuation	35.1		35.1		35.1		35.1		35.1		
Tax Administration	349.8		359.5		359.5		359.5		359.5		
TOTAL	1,049.2		1,057.2	_	1,057.2		1,057.2	_	1,057.2		

#### PERFORMANCE MEASURES

The 2016 Legislature passed HB 2739, which outlined a three-year process for state agencies to develop and implement a system of performance budgeting using outcome measures to evaluate program effectiveness.

# FIGURE 14 ADMINISTRATION EXPENDITURES, FY 2015 – FY 2024 \$40.0M \$40.0M \$30.0M \$20.0M \$20.0M \$10.0M \$0 FY 2015 FY 2015 FY 2016 FY 2015 FY 2016 FY 2015 FY 2017 FY 2015 FY 2016 FY 2015 FY 2017 FY 2015 FY 2016 FY 2017 FY 2018 FY 2015 FY 2016 FY 2017 FY 2018 FY 2017 FY 2018 FY 2015 FY 2016 FY 2017 FY 2018 FY 2015 FY 2020 FY 2020 FY 2021 FY 2020 FY 2023 FY 2020 FY 2023 FY 2020 FY 2023 FY 2020 FY 2023 FY 2020 FY 2020 FY 2020 FY 2023 FY 2020 FY 2023 FY 2020 FY 2024



• Support the development of efficient tax laws and consistent policies.

The Administration Division is composed of the following areas:

- The Office of the Secretary of **Revenue** administers agency policies and procedures, media relations, and executive oversight of the agency's major programs; assists the Governor's Office and legislative staff with policy development and economic forecasting; coordinates media events; and generates press releases.
- The Office of Financial Management manages the agency's fiscal systems and processes, including accounting, procurement, and budget functions; collects, reconciles, and distributes tax revenues daily to multiple funds at various state agencies; ensures compliance with state accounting statutes and regulations; and coordinates, directs, and accurately reports all agency financial transactions recorded in the state accounting system;
- The Office of Personnel Services and Learning Center provides human resource services, including payroll and benefits, employee relations, classification and compensation, personnel policy management, and

recruitment; provides training for agency software applications, leadership development, and new hire orientation; and manages curriculum to remain compliant with federal Internal Revenue Service and Social Security Administration training requirements.

- The Facility Operations program is responsible for the ordering, receiving, and inventory control of all supplies, commodities, and capital outlay purchased by the agency, and for building lease administration, facilities management, and general support for more than 40 office locations throughout the state.
- The Legal Services and Special Investigations program provides legal advice and analysis to the Secretary of department Revenue and officials regarding adencv contracts and legislative matters; represents the agency in litigation; acts as the legal counsel for all administrative and court matters involving taxes, vehicle titles and registrations, driver's licenses, and personnel matters; and oversees the Office of Special Investigations, which conducts criminal and administrative investigations and provides fraud-

related support to the Division of Vehicles and Division of Taxation. The Office of Special Investigations enforcement officers are certified law enforcement officers (KSA 75-5157).

- Information Services manages the • overall planning, development, maintenance, computer processing, and support of the agency's information systems; works closely with the Office of Information Technology Services (OITS) for server and network operations, system enhancements and development, and statewide disaster recovery operations; and maintains the agency website and applications.
- The Office of Research and Analysis provides professional research, statistical and economic analysis, presentations educational and publications, and additional services to the Secretary of Revenue, the Kansas Legislature, the citizens of Kansas, and local governments to aid in the implementation of federal, state, and local law; tracks revenue from all sources and estimates future revenue based on policy changes and prior data; and analyzes legislative proposals and prepares fiscal notes affecting the agency.

ADMINIST	FIGUE RATION, PERF		E MEASURE	S	
	Actual FY 2021	Actual FY 2022	Actual 3-Year Avg.	Target FY 2023	Target FY 2024
Outcome Measure: 1.Percent of fiscal notes completed within five working days	80.0 %	89.0 %	83.0 %	80.0 %	80.0 %
2.Number of final fiscal notes completed	372	292	319	225	225
Output Measure: 3.Administrative tax appeals docketed*	279	406	311.7	500	500
Financing	Actual FY 2021	Actual FY 2022		Governor FY 2023	Governor FY 2024
SGF Federal Funds	140,519	5,650,290 -		\$ 3,512,520 -	-
All Other Funds TOTAL	<u>30,753,706</u> <u>\$37,216,917</u>	30,981,727 36,632,017		<u>33,243,140</u> \$36,755,660	
Percentage Change:		(10.0) 0(			
SGF All Funds	<mark>(11.4) %</mark> 4.6 %	(10.6) % (1.6) %		<mark>(37.8) %</mark> 0.3 %	0.9 % 0.4 %
FTE Positions *The Governor's Office does not utilize this	273.2	273.2		273.2	273.2

\*The Governor's Office does not utilize this measure for evaluation purposes.

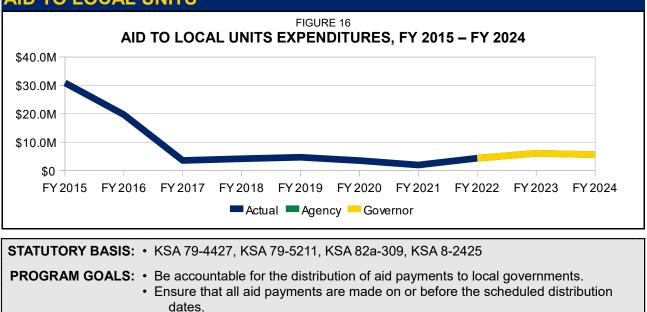
#### BUDGET ANALYSIS

#### FY 2024 BUDGET

The agency requests Administration program expenditures of \$36.9 million, including \$3.5 million SGF, for FY 2024. The request is an all funds increase of \$145,877, or 0.4 percent, including an SGF increase of \$31,543, or 0.9 percent, above the FY 2023 revised estimate. The increases are primarily for longevity pay and employer contributions for group health insurance.

The **Governor** concurs with the agency's FY 2024 request.

## AID TO LOCAL UNITS



The Aid to Local Units program distributes revenue from certain state-collected taxes, fees, and penalties to local units of government. Those distributions include sand royalties, full-privilege license plates to manufacturers and dealer license fees, mineral severance taxes, and taxes on controlled substances.

AID TO LOC	FIGL AL UNITS, PE	IRE 17 RFORMAN	CE MEASUF	RES	
	Actual FY 2021	Actual FY 2022	Actual 3-Year Avg.	Target FY 2023	Target FY 2024
Outcome Measure: 1.Percentage of aid payments distributed on schedule	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %
Financing	Actual FY 2021	Actual FY 2022		Governor FY 2023	Governor FY 2024
SGF Federal Funds All Other Funds	\$- - 1,993,678	\$ - 4,394,844		\$ - 6,105,710	\$ - 5,606,710
TOTAL	\$ 1,993,678			\$ 6,105,710	, ,
Percentage Change: SGF All Funds	% (44.0) %	 120.4 %		 38.9 %	(8.2) %
FTE Positions					

#### **BUDGET ANALYSIS**

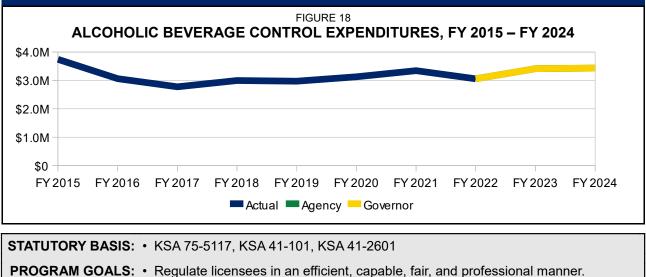
#### FY 2024 BUDGET

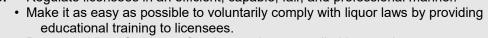
The agency requests Aid to Local Units program expenditures of \$5.6 million, all from special revenue funds, which is a decrease of \$499,000, or 8.2 percent, below the FY 2023 revised estimate. The decrease is attributable to

revised estimates for the Special County Mineral Production Tax Fund.

The **Governor** concurs with the agency's FY 2024 request.

# ALCOHOLIC BEVERAGE CONTROL





- Protect public safety by performing random controlled buys to increase compliance rate for the sale of alcohol to underage persons.
- Contribute to and protect the integrity of agency revenue streams by monitoring the filing and remittance of taxes on the sale of alcoholic beverages.

The Alcoholic Beverage Control (ABC) program regulates all phases of the manufacture, distribution, sale, and possession of alcohol in Kansas. This program encompasses many duties, including the following:

- Protecting the public health, safety, and welfare through effective regulation of the liquor industry;
- Ensuring businesses who import alcoholic liquor or cereal malt beverages meet statutory licensing requirements;
- Providing information to licensees on how to remain in compliance;
- Enforcing the Liquor Control Act and the Club and Drinking Establishment Act;
- Educating liquor licensees on current laws and regulations;
- Detecting and resolving licensee violations and providing support for licensee investigations;
- Providing training to local law enforcement agencies on underage

drinking investigations, identifying fake IDs, and over-service violations; and

• Partnering with grassroots organizations interested in protecting the safety of youth in the context of alcohol products.

		JRE 19			
ALCOHOLIC BEVER	AGE CONT Actual FY 2021	Actual FY 2022	Actual 3-Year Avg.	Target FY 2023	Target FY 2024
Outcome Measure: 1.Number of random controlled buys performed for the sale of alcohol to underage persons	291	922	539	950	950
2.Compliance rate for the controlled buys for the sale of alcohol to underage persons	84.0 %				
3.ABC regulation cost per licensee*	\$ 545.47	\$ 455.68	\$ 506.02	\$ 509.83	\$ 512.34
Output Measure: 4.Liquor enforcement tax violations* 5.Liquor drink tax violations*	24 119	30 203	24.7 142.3	30 200	30 200
Financing	Actual FY 2021	Actual FY 2022		Governor FY 2023	Governor FY 2024
SGF	\$-	\$-		\$-	\$-
Federal Funds	12,047	53,738		50,000	50,000
All Other Funds	<u>3,329,486</u> \$3,341,533	<u>3,005,715</u> \$ 3,059,453		<u>3,365,876</u> \$ 3,415,876	<u>3,382,663</u> \$ 3,432,663
Percentage Change:					
SGF	%				
All Funds	6.8 %	(8.4) %		11.6 %	0.5 %
FTE Positions	39.8	38.8		36.8	36.8

\*The Governor's Office does not utilize this measure for evaluation purposes.

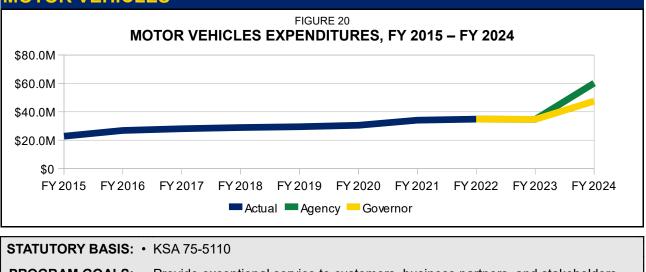
#### **BUDGET ANALYSIS**

#### FY 2024 BUDGET

The agency requests Alcoholic Beverage Control expenditures of \$3.4 million, all from special revenue funds, which is an increase of \$16,787, or 0.5 percent, above the FY 2023 revised estimate. The increase is attributable to employer contributions for group health insurance, partially offset by a decrease in KPERS employer contributions.

The **Governor** concurs with the agency's FY 2024 request.

# **MOTOR VEHICLES**



 PROGRAM GOALS: Provide exceptional service to customers, business partners, and stakeholders. Ensure information is presented in a consistent, efficient matter. Monitor business needs closely and adjust staffing to maintain quality service levels.
 Identify methods and technologies to improve efficiency for both internal and external customers, including county partners, lenders, and dealers.
 Adjust staffing to match business needs to decrease wait times in the largest

driver's license offices.

The Motor Vehicles Program administers Kansas law relating to vehicle titling and registration, motor vehicle dealer licensing, and the issuance, maintenance, and renewal of driver's licenses.

To carry out these duties, the Division of Vehicles is composed of three departments: Administration, Vehicle Services, and Driver Services.

The **Administration** department provides management and oversight of the Division, grants and contract management, and quality assurance for Division of Vehicles call centers.

The **Vehicle Services** department administers Kansas law relating to vehicle titling and registration of all motor vehicles, automobile dealers and salespersons, and registration of commercial motor vehicles; issues certificates of title, records/verification requests, disabled placards, and specialty and personalized license plates; provides support to all 105 county treasurers who act as agents of the State in processing vehicle titles and registrations; maintains the Motor Vehicle System and administers the Kansas Web Tags application for online vehicle registration renewals; licenses and monitors approximately 3,000 new and used vehicle dealerships, 4,500 salespersons. and 300 manufacturers. distributors, converters, and manufactured home dealers for compliance with federal and state statutory requirements; processes liens and lien releases related to dealers and the public; processes vehicle registration for all vehicles; commercial issues oversize/overweight and other temporary permits required by law; and administers policies and procedures established by the International Registration Plan.

The Driver Services department conducts driver's license examinations required for the issuance and renewal of driver's licenses and includes the commercial driver's license program; issues identification documents according to federal and state guidelines; and processes maintenance of driving privileges the suspension, revocation. and and reinstatement of licenses for traffic-related violations and medical reasons

MOTOR VE	HIC	FIGL			E	MEASURE	ES	}	
		Actual FY 2021		Actual FY 2022		Actual 3-Year Avg.		Target FY 2023	Target FY 2024
Outcome Measure:			_						 
1.Average wait time at ten largest		09 min. 15		07 min. 05		08 min. 56		09 min. 40	09 min. 30
driver's license offices		sec.		sec.		sec.		sec.	sec.
2.Cost per registered vehicle*	\$	3.33						3.45	
3.Cost per active credential*	\$	10.44	\$	9.81	\$	10.12	\$	10.53	\$ 10.44
Output Measure:									
4.Number of licenses/ID cards processed*		613,500		625,000		596,566	\$	638,000	\$ 640,000
5.Percentage of online/mobile app renewals process at county treasurers*		27.6 %		30.3 %		29.9 %		30.5 %	30.5 %
		Actual		Actual				Governor	Governor
Financing		FY 2021		FY 2022				FY 2023	FY 2024
SGF	\$	-	\$	-			\$	-	\$ -
Federal Funds		-		-				-	-
All Other Funds		34,070,507	-	34,905,314				34,715,820	47,562,274
TOTAL	\$3	34,070,507	\$	34,905,314			\$	34,715,820	\$ 47,562,274
Percentage Change:									
SGF		%		%				%	‰
All Funds		11.3 %		2.5 %				(0.5) %	37.0 %
FTE Positions		349.0		352.2				352.6	 352.6

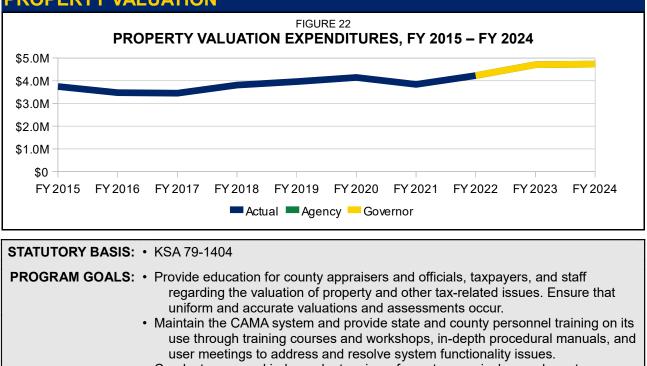
\*The Governor's Office does not utilize this measure for evaluation purposes.

#### **BUDGET ANALYSIS**

#### FY 2024 BUDGET

The agency requests Motor Vehicles program expenditures totaling \$60.2 million, all from special revenue funds, which is an increase of \$25.5 million, or 73.4 percent, above the FY 2023 revised estimate. The increase is primarily attributable to the agency's enhancement request for complete replacement of the standard license plate. The **Governor** recommends FY 2024 expenditures of \$47.6 million, all from special revenue funds, for the Motor Vehicles program. This is a decrease of \$12.6 million, or 21.0 percent, below the agency's FY 2024 request. This decrease is primarily attributable to the Governor not fully recommending the agency's enhancement request for replacement of the standard license plate in full.

# PROPERTY VALUATION



• Conduct an annual independent review of county appraisal procedures to ensure compliance with Kansas laws, rules and regulations, and related policies.

The Property Valuation program works to promote accurate, uniform appraisals and compliance with the property assessment laws and rules of the State. The Division is organized into three bureaus: Administration, State Appraisal, and County Assistance.

The **Administration Bureau** provides overall direction and policy guidelines for the Division and the counties. It administers the eligibility standards for county appraisers and provides education for counties and the public. The Computer Assisted Mass Appraisal (CAMA) System is the responsibility of the Administration Bureau.

The **State Appraisal Bureau** centrally assesses public utilities and motor carriers; the Bureau publishes valuation guidelines used by the counties to assess oil and gas properties, as well as personal property.

The **County Assistance Bureau** provides technical assistance to the county appraisers and publishes data on overall uniformity and accuracy of appraisals.

FIGURE 23 PROPERTY VALUATION, PERFORMANCE MEASURES											
	Actual FY 2021	Actual FY 2022	Actual 3-Year Avg.	Target FY 2023	Target FY 2024						
Outcome Measure: 1.Percent of residential valuations meeting state appraisal compliance standards*	99.0 %	92.0 %	96.7 %	90.0 %	99.0 %						
2.Percent of commercial valuations meeting state appraisal compliance standards	80.0 %	53.0 %	76.7 %	50.0 %	95.0 %						

	FIGUF										
PROPERTY VALUATION, PERFORMANCE MEASURES											
	Actual	Actual	Actual	Target	Target						
	FY 2021	FY 2022	3-Year Avg.	FY 2023	FY 2024						
3. Tax dollars generated from distribution to counties based on assessed value (in millions)*	\$ 654.2	680.4	\$ 652.5	\$ 707.6	\$ 735.9						
Output Measure:											
4.Number of counties with qualified appraisers	98	103	102	105	105						
	Actual	Actual		Governor	Governor						
Financing	FY 2021	FY 2022		FY 2023	FY 2024						
SGF	\$ 612,817	606,766		\$ 1,278,430	\$ 1,523,594						
Federal Funds	-	-		-	-						
All Other Funds	3,227,482	3,622,647		3,430,417	3,206,974						
TOTAL	\$ 3,840,299	\$ 4,229,413		\$ 4,708,847	\$ 4,730,568						
Percentage Change:											
SGF	(50.7) %	(1.0) %		110.7 %							
All Funds	(7.4) %	10.1 %		11.3 %	0.5 %						
FTE Positions	35.1	35.1		35.1	35.1						

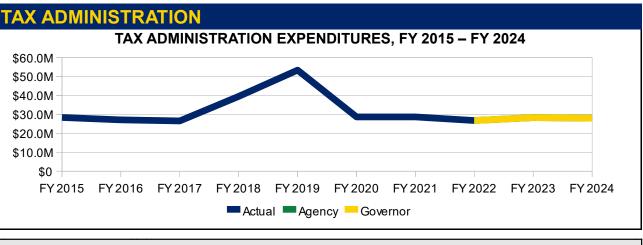
\*The Governor's Office does not utilize this measure for evaluation purposes.

#### **BUDGET ANALYSIS**

#### FY 2024 BUDGET

The agency requests Property Valuation program expenditures of \$4.7 million, including \$1.5 million SGF, for FY 2024. The request includes an all funds increase of \$21,721, or 0.5 percent, including an SGF increase of \$245,164, or 19.2 percent, above the FY 2023 revised estimate. The all funds increase is attributable to increased employer contributions for group health insurance. The SGF increase is related to the exhaustion of the available balance in the Vehicle Information Processing System (VIPS)/CAMA Fee Fund for FY 2024.

The **Governor** concurs with the agency's FY 2024 request.



STATUTORY BASIS:	•	KSA 75-5102 through KSA 75-5104
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- PROGRAM GOALS: Administer and enforce tax laws with integrity, fairness, and civility.
   Increase voluntary compliance with tax laws through educational opportunities and the application of strategic decision/risk management processes to support effective discovery and collection programs.
  - Reduce accounts receivable and ensure prompt resolution by applying the latest best practices and latest technology in automation.
  - Enforce laws relating to the sale of cigarette and tobacco products.
  - Continually use new technologies and systems to reduce paper-based processing.

The Tax Administration division has the largest operating budget for a division within the agency. The Division of Tax Administration administers almost all state taxes, including individual and corporate income, retail sales and compensating use, mineral severance, motor fuel, cigarette, and alcoholic beverage excise taxes. The Division also administers the Homestead Property Tax and Food Sales Tax refunds. For local governments, the Division administers retail sales, compensating use, liquor excise, and transient guest taxes.

To carry out these duties, the Division of Taxation Administration is composed of the following departments:

- The **Tax Operations Administration** provides management and oversight to the entire Division and administers tax laws for the State of Kansas.
- The **Customer Relations** program provides effective account management to promote voluntary compliance with state laws through education and customer service; operates the Taxpayer Assistance Center, which is responsible for processing and completing all

business registrations/tax applications; and serves walk-in customers with tax questions.

- The Cigarette and Tobacco Enforcement Team protects minors through education and assistance to tobacco licensees; conducts statewide cigarette and tobacco enforcement activities aimed at reducing sales of cigarettes and tobacco products to minors: and ensures compliance with terms of the Master Settlement Agreement, federal Food and Drug Administration guidelines, and the Synar Amendment.
- The Revenue Recovery Bureau is responsible for helping Kansas taxpavers understand their tax obligations; collects types of all delinquent taxes; maintains agencylevel accounts receivable reporting; and is the administrator of the statewide tax clearance program.
- Field Services assists, educates, and encourages customers to comply with Kansas tax laws and seeks resolution of

tax debts that have not been resolved through the front-end collections process, conducts field investigations and on-site visits, collects delinquent taxes and missing returns, and pursues civil tax enforcements.

• Business Support Services defines, implements, and supports the movement of information to and collects information and payments from customers; and extracts information from web-based software, tax filing applications, reports for remitting payments and fees, and paper-to-digital conversion of all paper returns, documents, and payments received.

 Audit Services conducts audits to identify and substantiate the underreporting of Kansas taxes and examines tax returns and supporting documentation through several processes.

FIGURE 24 TAX ADMINISTRATION, PERFORMANCE MEASURES								
	Actual FY 2021	Actual	Actual 3-Year Avg.	Target FY 2023	Target FY 2024			
Outcome Measure:								
1.Percent of written correspondence resolved within 30 days*	97.0 %	81.0 %	88.3 %	85.0 %	85.0 %			
2.Compliance rate for random controlled buys for the sale of cigarette/tobacco products to minors	93.0 %	93.0 %	93.7 %	90.0 %	90.0 %			
3.Delinquent tax collections (in millions)	\$ 206.9 \$	\$ 213.6	\$ 194.4	\$ 210.0	\$ 210.0			
4.Delinquent tax accounts receivable turnover ratio*	0.78	0.70	0.61	0.75	0.75			
Output Measure:								
5. Individual income tax returns filed*	1,819,361	1,595,337	1,636,397	1,650,000	1,650,000			
6.Sales and use tax returns filed*	802,944	791,012	775,769	795,000	795,000			
7.Percentage of electronically filed individual income tax return refunds issued within 14 days of receipt*	94.0 %	97.0 %	95.0 %	97.0 %	97.0 %			
	Actual	Actual		Governor	Governor			
Financing	FY 2021	FY 2022		FY 2023	FY 2024			
SGF	\$ 8,312,786	\$ 8,517,274		\$10,621,848	\$10,950,578			
Federal Funds	47,335	56,428		30,000	30,000			
All Other Funds	20,359,540	18,204,898		17,691,043	17,041,102			
TOTAL	\$28,719,661	\$26,778,600		\$28,342,891	\$28,021,680			
Percentage Change:								
SGF	12.2 %	2.5 %		24.7 %	3.1 %			
All Funds	4.9 %	(6.8) %		5.8 %	(1.1) %			
FTE Positions	353.0	349.8		359.5	359.5			

\*The Governor's Office does not utilize this measure for evaluation purposes.

#### **BUDGET ANALYSIS**

The agency requests Tax Administration program expenditures of \$28.0 million, including \$11.0 million SGF, for FY 2024. The request is an all funds decrease of \$321,211, or 1.1 percent, below the FY 2023 revised estimate. This includes an SGF increase of \$328,730, or 3.1 percent, above the FY 2023 revised estimate.

This change is attributable to increased salaries and wages fringe benefits expenditures, partially offset by reductions in building space and software expenditures. Outdated software is being replaced with software that will assist with ensuring returns are processed correctly when tax laws change. The **Governor** concurs with the agency's FY 2024 request.