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**Testimony in Support of by Mr. Charles Vogt, Jr.
Part Owner/Sales Manager, All Star Awards and Ad Specialties
Commerce Committee
Thursday February 16, 2012**

Good afternoon Chair and members of the Committee. My name is Chuck Vogt, Jr. and I am Part-Owner and Sales Manager for All Star Awards and Ad Specialties, Inc. I live and work in Overland Park, Kansas.

All Star Awards & Ad Specialties, Inc. is a manufacturer and retail seller of corporate awards, identification products and imprinted goods which include apparel and promotional items.

With this mix of products and customer demands our business environment is complicated enough. And this is why we rely on Axcet HR Solutions.

My business has been a client with Axcet HR for over 22 years. Our 25 teammates (employees) have counted on our relationship with Axcet to help them navigate the complicated world of healthcare insurance, employee benefits and payroll.

We count on the team of Axcet to make sure we are in compliance on all workforce issues which include employee issues and compliance with the changing regulatory environment.

We count on Axcet to manage our payroll, tax burden and to ensure that we comply with the wage and hour issues. There have been many times over the twenty-two years that Axcet and their associates have responded in a manner that has saved a relationship with our teammate.

During the past three years Axcet HR Solutions have truly earned our appreciation and respect. As we all know, with the threat of healthcare overhaul and the challenge of ever increasing insurance costs, the team at Axcet has been invaluable in helping us navigate the changes in insurance plans. As a matter of fact, without Axcet our insurance costs would have increased to the point where we would not be able to offer it as a benefit to our team.

Because of Axcet and their work we continue to offer full medical cover to our team and can offer it to their families.

Over the years the consulting we have received from Axcet has helped us navigate the waters of employee training, employee development and in the rare cases employee termination. In every instance we complied with all regulations and laws to protect both the employee and our company.

I believe any burden to force Axcet to change its practices, and or, chosen suppliers would have an extremely negative impact on my business and our teammates.

I thank you for the opportunity to submit this testimony and can be reached for any questions at your discretion.