



UnitedHealth Group®

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UnitedHealthcare Community Plan

Legislative Budget Committee KanCare Update September 13, 2012

Madam Chair and Members of the Committee:

I appreciate this opportunity to update the Legislative Budget Committee on UnitedHealthcare's progress on implementation of the KanCare program. I would like to commend the State for having a well thought out plan and for being a dedicated partner by providing the support needed to achieve our mutual goals. Below are just a few of the highlights of our progress since being awarded a contract:

Network:

- UnitedHealthcare (UHC) currently has over 246,000 members in the state of Kansas in our Medicare and Employer Sponsored health plans. Consequently, we have an existing network of providers in the State and are currently working to extend these contracts to include KanCare related services.
- UHC has also extended contracts to additional provider groups who will serve the specific needs of the KanCare population, such as Nursing Facilities and Home and Community Based Service providers, and we are progressing towards finalizing these contracts.
- The State of Kansas has provided all KanCare MCO's with a full list of current Medicaid providers and UHC is committed to include all willing providers in our network.

Staffing:

- With more than 2,000 current UHG employees located in Kansas, we are committed to adding an additional 300 employees who will be dedicated to the KanCare population. The following key personnel have already been hired and are located in Kansas:

Plan President
Chief Medical Officer
Compliance Officer
Chief Operations Officer
Marketing and Community Relations Director and Staff
Director of Network Programs and Staff
Director of Clinical Quality
Member Services Management and Call Center Staff

Joint Legislative Budget Committee
September 12 and 13, 2012
Attachment: 20

- The additional hiring process is underway with recruitment fairs taking place over the last two weeks, resulting in more than 200 interviews; as a result, we anticipate numerous offers and start dates to occur over the next 30 days.

Thank you again for the opportunity to provide this update and I would be happy to answer any questions you might have.