



BLUE DIAMOND
LIQUOR
DEXTER, KANSAS

Dear Chairman Kleep and Honorable Members of the Commerce Committee,

My wife and I own and operate a small liquor store in Dexter, Kansas, and we believe that HB 2206 will be best for our business in the long run.

We welcome the opportunity to increase our cash flow by being able to expand our inventory to include non-alcoholic items. Government regulations that restrict us from selling other products to our customers limits our income stream and affects our store's long-term viability.

While the proposed bill offers a 2-year moratorium, it's our opinion that additional time (5 years) will be needed for businesses to adapt. We feel limiting the sale of licenses is worth consideration. In Cowley County where we operate, there are currently 11 licenses. We're overboozed (and overbanked). By permitting the sale of licenses outside of the county, I think the system will balance out on its own, putting liquor where it's wanted without oversaturating a market. Meanwhile, sales and tax revenues will increase, creating a net gain for all involved.

Dexter is a small community. A bill like HB 2206 could make a true difference in our store's ability to meet the needs of the community while generating enough profit to justify our existence.

Respectfully,

Jon and Abby Johnson
21286 K-15 Hwy
Dexter, KS 67038
620-876-5309