



*Kansas
Licensed
Beverage
Association*

Neutral Written only Testimony on HB 2206
House Commerce and Economic Development Committee

Chairman Kleeb, and Members of the Committee,

I am Philip Bradley representing the Kansas Licensed Beverage Association. The KLBA represents the interests of the men and women in the hospitality industry, who own, manage and work in Kansas bars, breweries, clubs, caterers, hotels, and restaurants. These are the places you frequent and enjoy with the tens of thousands of employees that are glad to serve you. Thank you for the opportunity to speak today and I will be brief.

Although this bill addresses **an issue that we take no position on**, we have several questions/concerns we would ask to be resolved satisfactorily before this bill advances.

Our first concern is vital to the existence of the on-premise retail licensees;

- 1- Will the redefined off premise retailer licensee be allowed to obtain a federal wholesaler license and then sell to an On-Premise establishment as Liquor stores now do? **Do we have any assurance that they will?** We are required by KS Statute to purchase through such a retailer and some areas of the state have a dwindling supply. With the acknowledged closing of existing stores this measure would cause, **we are very concerned that this will not only cause further scarcity but also reduce variety and supply.** We ask for your help in assuring that there is an ample supply of places for us to purchase our supplies.

The rest of these are in no particular order and of lesser importance but concerns of our members;

- 2- We now have "Dry" counties where no "alcohol" may be sold only CMB. Will that continue? Will CMB licenses continue to be available in those areas?
- 3- Does a new redefined off premise retailer license be allowed to also hold a caterers or on-premise alcohol license? Will they then be allowed to sell to themselves from the off premise license to the on premise license changing a long held Kansas law that licenses for these two tiers cannot be held by one individual or group. If they are now allowed to, will that lead to unfair competitive advantage on pricing, supply and/or preferential treatment to themselves? Where will they store opened, unsold caterer alcohol inventory?
- 4- Delivery fee to On-premise licensees & Caterers is allowed in this bill. Will that be uniform and apply to all? Including, as discussed above, if allowed to sell to themselves?

Again thank you for your attention and consideration. I am available for your questions.

Philip Bradley

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**Drink Responsibly.
Drive Responsibly.**