



*Kansas
Licensed
Beverage
Association*

Testimony on SB 36
House Federal & State Affairs Committee

February 25, 2013

Chairman Siegfried, and Members of the Committee,

I am Philip Bradley representing the **Kansas Licensed Beverage Association**. The KLBA represents the interests of the men and women in the hospitality industry, who own, manage and work in Kansas bars, breweries, clubs, caterers, hotels, and restaurants. These are the places you frequent and enjoy with the tens of thousands of employees that are glad to serve you. Thank you for the opportunity to speak today and I will be brief.

The **Craft Brewers Guild of KS (CBGK)**, **Kansas Viticulture and Farm Winery Assn. (KVFVA)** and **the Artisan Distillers of KS (ADK)** have asked me to also speak for them on this issue.

We urge you to pass Senate Substitute for SB 36 with a positive recommendation.

In a review of current statues and bills passed by this committee it appears that the Legislature has approved tastings by every licensee that has public interaction except one. This bill asks you to complete that list with the on-premise retailers. It is in the same form as tasting for others that you passed last session. This covers several different on-premise licenses. They include the Drinking Establishment (DE), Class A and Class B.

This would allow an on premise establishment to offer a sip of wine as a diner decides if they want to order a glass or bottle. It would also allow a taste of a new seasonal beer prior to purchase or one of the newest Kansas made spirits before ordering more locally produced products. These are usual and accepted business practices. Since this would be from the licensees purchased stock and at their cost just like other tasting bills you passed, it self-limits as it is in the owners best interest. We agreed with the 2012 voiced ABC wishes that there be no specific limits or sizes, however accede to the current version as a compromise.

The bill before you is a substantial compromise and has been discussed, vetted and agreed to by all the concerned parties. In the past there have

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... been concerns of a few that might not use this service correctly. First this Substitute Bill has language that the ABC agreed to minimize any concerns. Second we do not see a logical motive for that behavior. And Finally we know that the ABC and Local Law Enforcement has the tools and will necessary to regulate and control this as they do all the other licensees.

Again, the Craft Brewers Guild of KS (CBGK), Kansas Viticulture and Farm Winery Assn. (KVFWA), the Artisan Distillers of KS (ADK) and the KLBA you to **pass SB 36 with a positive recommendation.**

Thank you for your attention and consideration. I am available for your questions.

A handwritten signature in black ink on a light green rectangular background. The signature reads "Philip Bradley" in a cursive script.

Philip Bradley