

06 March, 2017

R. Kurt Barnhart, Ph.D.
Associate Dean of Research
Kansas State University Polytechnic
2310 Centennial Rd.
Salina, KS 67401

House Taxation Committee

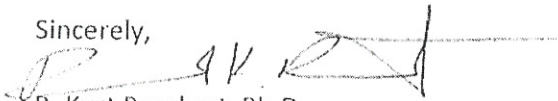
Mr. Chairman,

At Kansas State University we are pleased to support H.B. 2146 regarding a Tax Abatement for the Bulk Solids Innovation Center in Salina. We have been active in the center as a primary tenant for nearly 2 years now and are still in the start-up phase needing every dollar of income we can muster. SEDC, our leaseholder, is charging facility rent based in large part on the amount of property tax they must cover for this facility which forces the monthly bill to \$3,500. With no startup investment available for this facility we are cost sensitive and this tax is therefore driving a significant drag on facility financial performance.

As a research center we are making great headway in the field being now known globally for our short courses which have attracted dozens of companies from primarily around North America but also some internationally. We have also completed multiple contract pneumatic flow test contracts with clients so things are moving along well and the center is establishing a good name for itself. In relatively short order this center will be adding to the local economy in terms of research expenditures, jobs, and visitor impact.

This tax relief would make a substantial difference and enable us to invest in research/test equipment which is needed to expand the capability of the center and open new revenue streams. Please don't hesitate to forward any questions regarding the Kansas State University Bulk Solids Innovation Center.

Sincerely,



R. Kurt Barnhart, Ph.D.
Associate Dean of Research
Kansas State University Polytechnic
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785-826-2972

Event Title	Event Start Date	First Name	Last Name	City	State	Company
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Logan	Anderson	Onaga	KS	Green Dot
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Timur	Atalay	Buena Park	CALIFORNIA	Nutrilita
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Chad	Bailey	Salina	KS	Coperion K-Tron
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Matthew	Brandenburg	St Louis	MO	Nestle Purina
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Eric	Carnanga	Whitewater	WI	Schenk Process
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Chad	Collins	Lawrence	KS	ChaDa Sales Inc
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Wade	Cormaney	Lawrence	KANSAS	Rehrig Pacific Company
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Chad	Demmitt	Waco	TX	Mars Chocolate
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Samuel	Dyer	Battle Creek	MI	Kellogg Company
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Andy	Ertel	Brandon	SD	Bergquist Company
Refresher Course on Bulk Solids Handling	1/26/16 8:00	John	Ferris	Decatur	AL	Styrolution Americas LLC
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Matt	Fry	Salina	KS	Vortex Valves
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Andy	Goldkamp	St. Louis	MISSOURI	ACME Constructors
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Roiden	Gonzalez	Cincinnati	OH	Omya
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Kris	Havelka	St. Louis	MO	ACME Constructors
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Elmer	Hill	Vonore	TN	PolyOne
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Mark	Jackson	Salina	KS	Kansas State University
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Bryan	Jennings	St. Louis	MO	ACME Constructors
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Sean	Kennelly	Cincinnati	OH	Omya
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Seth	Langston	WICHITA	KS	Kice Industries
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Darin	Miller	Akron	OH	Chemstress Consultant Co
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Kyle	Mollohan	Akron	OH	A Schulman
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Kyle	Penner	WICHITA	KS	Kice Industries
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Cody	Randle	Waco	TX	Mars Chocolate
Refresher Course on Bulk Solids Handling	1/26/16 8:00	John	Remmert	Onaga	KS	Green Dot
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Aric	Silver	Danville	IL	Bunge Milling
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Daniel	Skeggs	Akron	OH	Chemstress Consultant Co
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Melanie	Smith	Aurora	IL	Styrolution
Refresher Course on Bulk Solids Handling	1/26/16 8:00	David	Tatum	Salina	KS	Coperion K-Tron
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Naveen	Thakral	Minneapolis	MN	University of Minnesota
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Andrew	Thouvenot	St. Louis	MO	Nestle Purina Petcare
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Aaron	Vanderhaar	St. Louis	MO	ACME Constructors
Refresher Course on Bulk Solids Handling	1/26/16 8:00	RUSSELL	WOMACK	BUTLER	IN	Color Master
Refresher Course on Bulk Solids Handling	1/26/16 8:00	Roger	Wurtzel	Plover	WI	POWER Engineers
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Micheal	Adams	Birmingham	AL	J&M Tank Lines
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Douglas	Beshara	Mont Belvieu	TX	ExxonMobil Chemical
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Jeff	Calvank	Mooretown	ON	NOVA Chemicals (Canada) Ltd.
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Chuck	Flueck	Nashville	TENNESSEE	Bridgestone
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Kyle	Galley	Birmingham	AL	J&M Tank Lines
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Matt	Harkins	Corunna	ON	NOVA Chemicals (Canada) Ltd.
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Michael	Jones	Decatur	IL	Archer Daniels Midland
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Victoria	Lin	Cannon Falls	MN	Bergquist Company
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Billy	Lollar	Birmingham	AL	J&M Tank Lines
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Jeffrey	Moery	Danville	IL	Bunge Milling
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Greg	Rogers	Enka	NC	Bonar Inc
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Gary	Stufflebeme	Irving	TX	Bestoflife Corp.
Pneumatic Conveying of Powders and Bulk Solids	3/8/16	Stephen	Tillberg	Salina	KS	Coperion K-Tron
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Richard	Canfield	St. Marys	OHIO	Continental Contitech
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Dayakar	Chandrasekaran	Chicago	IL	United States Gypsum
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Sharon	Fenwick	St. Marys	OHIO	Continental Contitech
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Darin	Fisher	Kansas City	KS	Magnum Systems
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Nathan	Fisk	Rifle	CO	Natural Soda LLC
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Brian	Griset	Beaumont	TX	ExxonMobil
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Chris	Klepinge	Lewisburg	OHIO	Cargill
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Keegan	Lange	Sioux Falls	SD	POET
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Joseph	Listerman	Aurora	IN	Innovative Processing Solutions
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	David	Lund	Mission	KS	Kiewitt Engineering and Design
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Matt	Searls	Lincoln	NE	Veyance Technologies
Fundamental Course on Bulk Solids Handling	6/7/16 8:00	Megan	Yang	Beaumont	TX	ExxonMobil
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Taha	Abdulla	Orange	TX	Sasol
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Iain	Burnett	Sebastopol	CA	Traditional Medicinals
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Stephen	Deters	Quincy	IL	Phibro Animal Health Corp
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Jeff	Griffin	Lawrence	KS	ChaDa Sales Inc
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Thomas	Kubic	Golden	CO	Coorstek
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Michael	Lankford	Pittsburgh	PA	Washington Penn Plastic
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Jordan	Lowe	Pittsburgh	PA	Washington Penn Plastic
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Mitch	Lund	Lino Lakes	MN	Nol-Tec Systems
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Sophie	Menzen	Golden	CO	Coorstek
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Joseph	Riddle	Pawtucket	RI	Teknor Apex
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Joseph	Sanders	Louisville	KY	PolyOne
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Thomas	Schneider	Okmulgee	OK	CP Kelco
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Carl	simmons	grand rapids	MI	Cascade Eng./Noble Polym
Pneumatic Conveying of Powders and Bulk Solids	10/11/16 8:00	Michael	Wells	Pittsburgh	PA	Washington Penn Plastic
Storage and Flow of Bulk Solids	11/8/16 8:00	Aaron	Brooks	Holland	MI	Ensign Equipment
Storage and Flow of Bulk Solids	11/8/16 8:00	JOSHUA	HAHNE	FT WORTH	TX	WAM USA Inc
Storage and Flow of Bulk Solids	11/8/16 8:00	Brian	Plattner	Sabetha	KS	Wenger Manufacturing Inc
Storage and Flow of Bulk Solids	11/8/16 8:00	Timothy	Theriot	Houston	TX	Chevron Energy Technology
Storage and Flow of Bulk Solids	11/8/16 8:00	David	Walters	Mechanicsburg	PA	Carlisle Syntec
Storage and Flow of Bulk Solids	11/8/16 8:00	Kouame	Yao	Manhattan	KANSAS	Kansas State University
Fundamental Course on Bulk Solids Handling	1/9/17	Brad	Gray	Saxonburg	PA	Pulva Corporation
Fundamental Course on Bulk Solids Handling	1/9/17	Dave	Hahn	Saxonburg	PA	Pulva Corporation
Fundamental Course on Bulk Solids Handling	1/9/17	Austin	Knapp	Cantonment	FL	Ascend
Fundamental Course on Bulk Solids Handling	1/9/17	David	Miller	Monroe	LOUISIANA	Custom Equipment Design
Fundamental Course on Bulk Solids Handling	1/9/17	Travis	Rice	College Station	TX	Tinsley Company
Fundamental Course on Bulk Solids Handling	1/9/17	Lauren	Schwartz	Houston	TX	Shell
Fundamental Course on Bulk Solids Handling	1/9/17	Mark	Whipple	Niagara Falls	NY	Washington Mills
Refresher Course on Bulk Solids Handling	1/24/17 8:00	Brandon	Bedbury	Princeton	MN	BioMatrix Inc.
Refresher Course on Bulk Solids Handling	1/24/17 8:00	Gabriel	Benavidez	Cuba	NM	Horizon/Miocene
Refresher Course on Bulk Solids Handling	1/24/17 8:00	Justin	Lindgren	Cuba	NM	Horizon/Miocene
Refresher Course on Bulk Solids Handling	1/24/17 8:00	Brian	Mnichowicz	Holland	MI	Uniform Color Company
Refresher Course on Bulk Solids Handling	1/24/17 8:00	Emily	Nelson	Memphis	TN	GSK
Refresher Course on Bulk Solids Handling	1/24/17 8:00	Andrew	Smiley	Wellford	SC	Firestone Building Prod.
Refresher Course on Bulk Solids Handling	1/24/17 8:00	Andrew	Wild	Pawtucket	RI	Teknor Apex



Short Courses Participants Details:

2016: 79

2017: 28 (Including March Registration)

The following company where people enrolled in the short courses

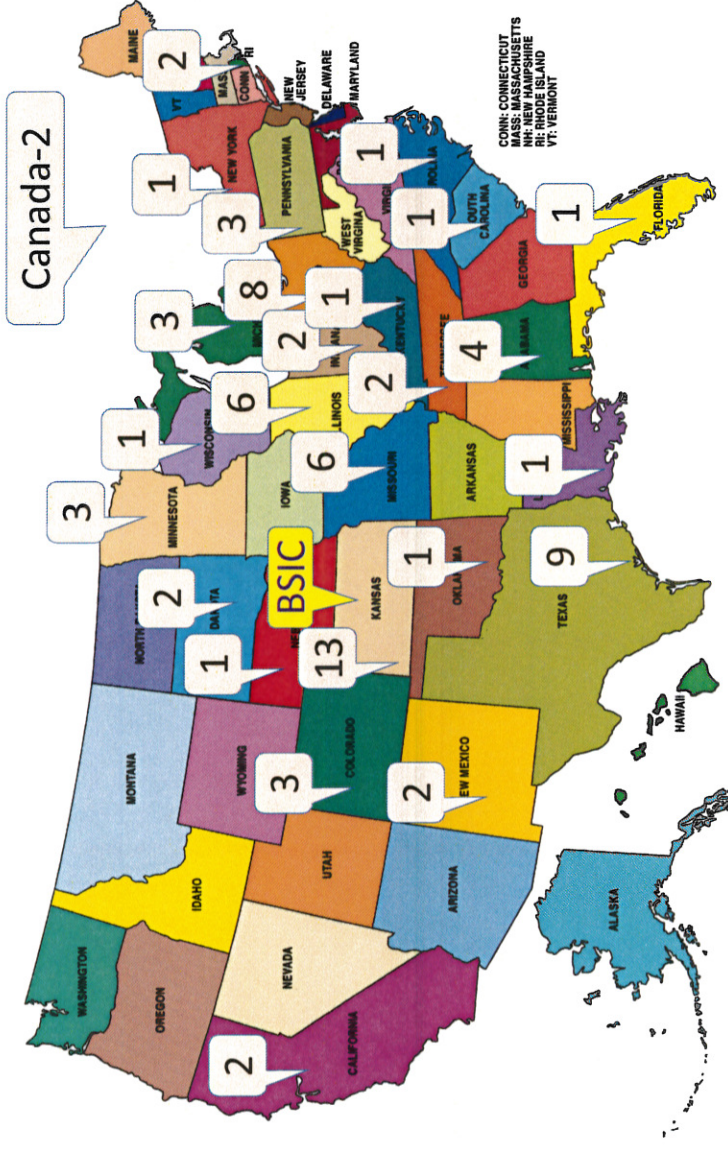
Company Names:

- A Schulman
- ACME Constructors, Inc
- Archer Daniels Midland Co.
- Ascend
- Bergquist Company
- Bergquist Company- A Henkel Company
- Bestolife Corp.
- BioMatrix Inc.
- Bonar Inc.
- Bridgestone
- BUNGE MILLING
- Bunge Milling
- Burrow Global
- Cargill
- Carlisle Syntec
- Cascade Eng./noble polymer
- ChaDa Sales, Inc.
- ChaDa Sales, Inc.
- Chemstress Consultant Co
- Chevron Energy Technology
- COLOR MASTER
- Continental Contitech
- Coorstek
- Coperion K-Tron
- CP Kelco
- Custom Equipment Design
- Ensign Equipment
- ExxonMobil Chemical
- Firestone Building Prod.
- Green Dot
- GSK
- Horizon/Miocene

Material Testing : 3 Companies

Company Names:

- J&M Tank Lines
- Kansas State University
- Kellogg Company
- Kice Industries
- Kiewit Engineering and Design Co
- Magnum Systems - Smoot Div
- Mars Chocolate NA
- Nestle Purina
- NOVA Chemicals (Canada) Ltd.
- NutriLite
- Omya
- Phibro Animal Health Corp
- POET
- PolyOne
- POWER Engineers, Inc.
- Puiva Corporation
- Rehrig Pacific Company
- Saint Gobain
- Sasol
- Schenck Process
- Shell
- Styrolution
- Styrolution Americas LLC
- Teknor Apex
- Teknor Apex
- Tinsley Company
- Traditional Medicinals
- Uniform Color Company
- University of Minnesota
- Vortex Valves
- WAM USA Inc
- Washington Mills
- Washington Penn Plastic C
- Wenger Manufacturing Inc



Refresher Course: 52

Pneumatic Conveying Course: 49

Storage and Flow Course: 6

Online Course: 7