



03/13/2017

**MEMO:** SB 203 Cowley County ROZ

Dear Mrs. Senator Tyson-  
Senate Assessment and Taxation Committee

As a growing business, we have had the opportunity to hire more than 50 employees over the past three years. Although we have had moderate success attracting local talent, it has become evident that Cowley County is nearly tapped out as it relates to a skilled workforce. Nearly half of our new hires have been hired from other employers in the immediate region. Through attrition and turnover there is a group of core businesses in our community that are essentially sharing a workforce of revolving candidates. We have found success in hiring recent college graduates from Cowley College of Arkansas City, KS and Pioneer Tech of Ponca City, OK and also candidates from the Ponca City, OK due to their looming manufacturing economy.

As a hiring manager, I have had the opportunity to offer jobs to candidates who are out of state and are looking to relocate back to the Cowley County area or are currently residing just over the border in Oklahoma. The Rural Opportunity Zone (ROZ) presented in SB 203 may give Cowley County employers the opportunity to recruit candidates from outside the state and serve as an advantage for our future residents of Kansas and the greater growth of our community.

As a representative of Vector Technologies Inc., I would recommend approval of SB 203 for Cowley County, KS to participate in such legislation.

Best Regards,

Brandon M Every - Vector Tooling Technologies

A handwritten signature in dark ink, appearing to read "Brandon M Every".