

To: Chairman Sean Tarwater and  
Members of the House Commerce, Labor and Economic Development Committee

From: Frank Meade  
Aeolian Corporation

Re: HB 2454 - Self Storage Rental Units; Statutory Changes

Date: January 23, 2020

I am Frank Meade, owner of five storage facilities in the Topeka area and one in Lawrence. I have had the opportunity to review John Valley's memo, dated 1/23/2020, concerning HB 2454. **I highly concur with John and also support HB2454 changes.**

We both follow the same basic procedures for storage including the auctioning of items we are forced to sell. Our time line tends to be slightly longer and we use specific dates for the auctions. Our auctions are on the 10<sup>th</sup> of the month, every odd month. Just as John, we also try to help those with financial hardships in whatever way we can. Often we let the renter leave paying only a nominal amount if they leave in a short time. All auctions are conducted pursuant to state law and the contract with the renter.

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