



To: Senate Financial Institutions and Insurance Committee
From: Bob R. Shields, CPIA, PIA Legislative Liaison
Kansas Association of Professional Insurance Agents (PIA)
Re: SB 402- Proponent written only testimony
Date: February 19, 2020

Chairman Olson and Members of the Committee:

My name is Bob R. Shields, and I am providing written comments today in my capacity as Legislative Liaison for the Kansas Association of Professional Insurance Agents (PIA). I appreciate the opportunity to provide testimony in support of SB 402, a bill to update producer licensing statutes pertaining to appointments, fees, licensing and reinstatement.

Kansas PIA is an affiliate of the National Association of Professional Insurance Agents (PIA National). Kansas PIA is dedicated to delivering exceptional and individual service to Kansas' small to mid-sized agencies and related companies serving the insurance industry. Our members pride themselves on being local agents serving main street America.

The PIA has been a long-standing supporter of the existing system of State based insurance regulation and opposes preemption by Federal regulators, whether optional or mandatory. In keeping with this tradition, PIA has worked in recent years with the National Association of Insurance Commissioners (NAIC) and the National Conference of Insurance Legislators (NCOIL) to improve the process insurance agents must go through to obtain a resident license and a non-resident license. Our goals have been to achieve uniformity and reciprocity among the states.

Overall, PIA believes SB 402 is an important piece of legislation that will support these goals and objectives. We want to acknowledge and extend our appreciation to the Insurance Department for working hard to address concerns that were initially raised about the proposal. Kansas PIA is pleased to extend our support for this measure.

Thank you again for this opportunity to provide written testimony in support of SB 402 and appreciate your consideration of our comments and position as you further deliberate on this legislation.

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