

p.b.c.

Consulting



ADK

February 16, 2022

House Federal and State Affairs Committee
Opponent (unless amended) Testimony for HB2611

Chairman Barker and Members of the Committee,

I am Philip Bradley representing several of the groups that this will directly affect. Those include the KS Licensed Beverage Association, the KS Craft Brewers Assn., the KS Viticulture and Farm Winery Assn. and the Artisan Distillers of KS. These represent the interests of the citizens of Kansas, men and women in the hospitality industry, who own, manage and work in Kansas bars, breweries, wineries, distilleries, vineyards, clubs, caterers, hotels, venues, and restaurants. These are the places you frequent and enjoy with the tens of thousands of employees that are glad to serve you. Thank you for the opportunity to speak today and I will be brief.

We testified at the interim committee hearings in favor of home delivery by Kansas businesses to Kansas consumers. We had hoped that any bill on this issue would have been to do that, and specifically would have included us and addressed licensing/permitting all involved, including third parties. This bill does not. We hope it is unintentional, but it excludes Farm Wineries, Craft Brewers, and Microdistilleries. We are also unclear if it includes DE's as far as the ability they have for "Drinks to go".

We were told that the authors do not object to our inclusion, **but as it is written, it creates an unfair market, with obvious winners and losers.** The authors suggested we speak to the ABC to clarify if they objected to our inclusion. We contacted the ABC and were told, pardon the paraphrase, that they did not have a concern with our being included in a well written bill that addressed all the issues.

Without these changes and clarifications, we must **oppose** this measure unless and until it is properly amended.

We therefore ask you to NOT advance HB 2611, unless amended to address the expressed concerns.

Our industry is a working, compliant contributor to the success of the state of Kansas. We thank you for your attention and consideration. I am available for your questions today and at your convenience.

Philip Bradley
pbc consulting representing;
Kansas Licensed Beverage Association
Kansas Viticulture & Farm Winery Association
Craft Brewers Guild of Kansas
Artisan Distillers of Kansas

785-766-7492 pbb@sunflower.com

"A leader is one who knows the way, goes the way, and shows the way."
– **John C. Maxwell**