



February 28, 2022

**Attn: House Fed / State Affairs**

I greatly appreciate the Committee allowing the opportunity to provide written testimony in support of HB2706.

My name is Susan Pitts, Councilwoman in Baldwin City, Kansas and Owner of Phoenix Natural Wellness with two retail stores located in Overland Park, Kansas. We opened our first store in October 2017 and have employed approximately 40 employees through the last 4 ½ years, been active members of the Overland Park Chamber of Commerce, the Better Business Bureau and contributed to countless local events and charities.

The sale of Delta-8 has substantially increased sales and breathed new life into our business benefiting the state through increased retail sales tax and employee taxes. The inability to sell Delta-8 will no doubt put several small retailers out of business, take away jobs and tax dollars.

Delta-8 isn't just readily available at CBD stores and vape shops. I've seen it in gas stations, convenience stores and liquor stores and suspect it will be problematic legislating all these businesses who don't necessarily have their finger on the pulse of what's happening in Kansas legislature in respect to cannabis and its derivatives.

Wholesalers will continue to willingly ship to Kansas businesses and websites will continue to sell to individuals. Logically, Kansas should embrace this industry, support small businesses and the citizens they employ and capture those much-needed tax dollars.

On the following page you'll find testimony voluntarily provided to me from two customers. This product has provided much needed relief to those previously reliant on opiates and potentially dangerous sleep aids. The majority of our clientele are over 50 years old and simply seeking natural alternatives to drugs with often serious side-effects.

If you would like to discuss further, I can be reached at 913-302-6762 or by email at [spitts@baldwincity.org](mailto:spitts@baldwincity.org)

I hope you can support HB2706 and pass this bill out of committee favorably.

Susan Pitts  
1115 Jersey Street.  
Baldwin City, KS 66006



**From customer Anna Mae Knox ([a.knox93@yahoo.com](mailto:a.knox93@yahoo.com))**

*Hello, I am a customer of Phoenix Natural Healing and wanted to say that the delta products have been one of the ONLY things to help when it comes to my cramps. I have PCOS and get excruciating cramps that often leave me feeling drained and usually dry heaving, I've tried every kind of period pain meds out there and CBD. Nothing can dull it enough for me to function on a productive level.*

*I'm also a person who is usually riddled with anxiety and while I always go through my usual coping skills first the Delta products ease the harsh tension that builds in my chest when I'm having a panic attack. I never used to be this way in my "younger years" (I'm only 28 but a lot can happen y'know?) And that alone has been hard to cope with, of course like some going through hard times I turned to alcohol and while sure I guess I was having fun and "feeling better" it was taking its toll on my body.*

*Bottom line is that these products help me in a much safer and healthier way and when I heard Kansas was making them illegal or what ever is happening I was devastated.*

*I hope this is overturned, I know it seems like people are just looking for a way to get high but this has helped me in way I never knew possible. I don't HAVE to be in pain and I don't HAVE to sit alone screaming in my head when anxiety hits.*

**From customer Trevor McCampbell, (913-523-6140)**

*CBD and Delta 8 have been an absolute God send for me. I suffer from anxiety and depression. I have trouble getting to sleep and staying asleep at night. Without Delta 8 my sleep patterns would be thrown out of whack. I thank God every day for providing me with a connection to Phoenix Natural Wellness and the wonderful and SAFE products that they research and provide, giving the most outstanding product knowledge in Kansas for the products that they are legally able to provide. Particularly, after my appendectomy and recovery, Delta 8 products helped to wean me off the opioid painkillers and bring my personality back after I spent a month and a half in and out of hospital. Thank you Phoenix for all of your beautiful service and the legal products that you provide!*