
Sneed Law Firm, LLC

Memorandum

To: The Honorable Jeff Longbine, Chair
Senate Insurance Committee

From: William W. Sneed, Legislative Counsel
State Farm Insurance Companies

Date: January 29, 2021

RE: SB 37

Mr. Chairman, Members of the Committee: My name is Bill Sneed and I am Legislative Counsel for the State Farm Insurance Companies ("State Farm"). State Farm is the largest insurer of homes and automobiles in Kansas. State Farm insures one out of every three cars and one out of every four homes in the United States. Please accept this memorandum as Support of SB 37.

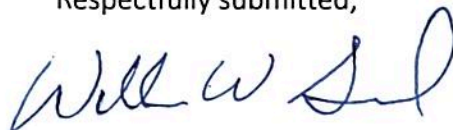
Aligning our producer licensing laws to more closely mirror the NAIC Model brings continuity on a national basis to the insurance industry.

Additionally, State Farm Continues its overall support of keeping our agents current and up to date on all insurance issues. Thus, continuing education is an integral part of that support.

Based on the above, we respectfully ask that the Committee act favorably to pass SB 37.

Thank you and I am available to answer questions if needed.

Respectfully submitted,



William W. Sneed