

December 15, 2022

REGIONAL MEDICAL MARIJUANA REVENUES

During the December 9 meeting of the 2022 Special Committee on Medical Marijuana, members requested information concerning medical marijuana revenues in the Midwest region. Of the states bordering Kansas, Nebraska does not currently regulate sales of medical marijuana.

The chart below provides information from Arkansas, Colorado, Missouri, and Oklahoma. Because states track revenue differently, data is presented from a recent 12-month period; the information below is either from calendar year 2021 or fiscal year 2021, depending on the state. Please note that each state’s regulatory system is at a different stage of implementation. In Colorado, sales of medical marijuana have been regulated since 2001, with dispensaries being established in 2010; Oklahoma began regulating sales in 2018; Arkansas began regulating sales in 2019; and Missouri began regulating sales in 2020.

**Medical Marijuana Revenue in a Recent 12-month Period
 (From Calendar Year 2021 or Fiscal Year 2021)**

State	Gross Sales by Dispensaries	Number of Patients	Gross Sales per Patient	Patients per 100,000 population ¹	Patient Percentage of Population
Arkansas	\$264,900,000.00	79,167	\$3,346.09	2,616	2.62%
Colorado	\$412,747,818.00	86,460	\$4,773.86	1,488	1.49%
Missouri	\$188,079,053.38	156,008	\$1,205.57	2,529	2.53%
Oklahoma	\$944,269,442.86	373,943	\$2,525.17	9,380	9.38%

¹ State populations are based on the July 1, 2021, U.S. Census estimates.