



To: House Insurance Committee
From: Bob R. Shields, CPIA
Kansas Association of Professional Insurance Agents
Re: Support for Substitute for SB 71
Date: March 14, 2012

Chairman Shultz and Members of the committee:

The Kansas Association of Professional Insurance Agents is in support of Substitute for Senate Bill 71. PIA supports the existing system of State based insurance regulation and believes that the adoption of the proposals included in SB 71 are appropriate and in tandem with that fundamental principle.

As previously outlined the proposals contained in SB 71 will among other things provide for fingerprinting and national criminal history background checks for resident insurance agent applicants; providing definitions for crop, title, travel, pre-need funeral, and bail bond insurance; and exempting pre-need funeral insurance agents and bail bond agents from continuing education hour requirements; and allowing regulatory compliance courses to count towards the satisfaction of existing continuing education requirements. In the view of the PIA, these are all good measures to protect consumers as well as current and future agents.

Finally, PIA is also supportive of the Insurance Department's proposed amendment to delay the implementation of this bill until January 1, 2014.

Thank you for this opportunity to provide testimony in support of Substitute for SB 71. The PIA encourages the committee to take favorable action on this measure.

Sincerely Yours,

Bob R. Shields, CPIA
Legislative Committee Chair
Immediate Past President, '08-'11

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